

**A.O.  
Reed  
&Co.**

SINCE 1914



## CASE STUDY

### TIME WARNER CABLE BUILDING

Two significant modifications at the Time Warner Cable building in San Diego created over \$100,000 in annual electrical savings – and paid for themselves in less than four months.

First, A.O. Reed & Co. met with Time Warner and reviewed their business operation in relation to the building's mechanical system operation; we discovered that we could keep the central plant off at night and weekends by adding a new DX system to the air handler that serves the 24-hour call center area. Then we revised the building's automated controls to match operating schedules and optimized the HVAC central plant with VFD technology.

**The results speak for themselves.**

## Time Warner Cable Building

This is a 134,000 sq ft facility in San Diego. Built in 1991, the 2-story structure houses the company's call-center and daily operations.

By utilizing state of the art technology, the unparalleled expertise of our staff and vital partnerships with local utilities, we provided Time Warner Cable with remarkable results.

### RESULTS

Cost of Modifications:  
\$129,507

SDG&E Incentive:  
\$97,397

Net Cost after Incentive:  
\$32,110

{ Annual Energy Savings:  
**\$100,710** (or 792,986 kWh) }

Contact our Energy Efficiency Division for a complimentary energy audit. We know the results will pay for themselves.



"When A.O. Reed & Co. first presented the energy efficiency proposal to us it sounded too good to be true. We tried to find the trap door in the project, but all of the bases were covered.

A.O. Reed & Co. not only delivered on the proposal, but they were able to successfully modify the project in mid-stream due to some of our internal reorganizations taking place. We couldn't be more pleased with the results of the project."

**-Eric Lent**

Facilities Manager  
Time Warner Cable



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For more information please visit  
[www.aoreed.com](http://www.aoreed.com).